



## Production/Markets Partner Pricing, Criteria, and Benefits

version 2022 -1

	Non-Partner	Supporter	Endorser	Leader	Founder
Pricing	Free	\$150 (1 year x \$150)	\$1,000 (1 year x \$1000)	\$4,000 (2 years x \$2,000)	\$9,000 (3 years x \$3,000)
Commitment	No commitment	Sign a statement supporting the GDST KDEs and digitization	Sign the basic Adoption statement	<ul style="list-style-type: none"> <li>Sign the time-bound Adoption statement</li> <li>Show visible corporate policy or structural implementation step(s)</li> </ul>	<ul style="list-style-type: none"> <li>Sign the time-bound Adoption statement</li> <li>Show visible corporate policy or structural implementation step(s)</li> <li>Define and share implementation milestones with GDST</li> </ul>
Implementation Products and Services	Free access to GDST public materials, including: the GDST Standards, GDST training, GDST GitHub, Developer documents, Implementation Roadmap Tool Kit, and Supplier Onboarding Tool Kit (see more info in the <a href="#">GDST Resource Library</a> ).		<ul style="list-style-type: none"> <li>All benefits offered to non-Partners.</li> <li>15% off for up to 4 Tool Tests during the period of the Partnership.</li> <li>10% off for individualized consulting.</li> <li>A customized report after each test.</li> <li>"GDST Checked" logo usage for software version that passes the test.</li> </ul>	<ul style="list-style-type: none"> <li>All benefits offered to non-Partners.</li> <li>30% off for up to 14 Tool Tests during the period of the Partnership</li> <li>20% off for individualized consulting</li> <li>A customized report after each test</li> <li>"GDST Checked" logo usage for software version that passes the test</li> </ul>	<ul style="list-style-type: none"> <li>All benefits offered to non-Partners.</li> <li>45% off for up to 30 Tool Tests during the period of the Partnership.</li> <li>30% off for individualized consulting.</li> <li>A customized report after each test.</li> <li>"GDST Checked" logo usage for software version that passes the test.</li> </ul>
GDST Logo Access	None		May display the GDST logo with level of Partnership for B-to-B messaging, subject to GDST logo use guidelines. Software solutions that successfully pass a GDST capability test may display the "GDST Interoperability" logo for one year for only the specific version of the software that passed.		
Other Recognition	No Recognition by GDST or on the GDST Website	Company name listed as a Supporter on the GDST website and Partnership Roll	Company name listed as an Endorser on the GDST website and Partnership Roll (with logo displayed where appropriate)	<ul style="list-style-type: none"> <li>Company name and logo listed as a Leader on the GDST website and Partnership Roll, just below top tier</li> <li>Second in line for opportunities to be profiled in GDST communications,</li> <li>Second in line for invitations to participate in GDST panels and/or be quoted in GDST public statements</li> </ul>	<ul style="list-style-type: none"> <li>Top billing for company name and larger, more prominent logo listed as Founder on the GDST website and Partnership Roll.</li> <li>First in line for opportunities to be profiled in GDST communications,</li> <li>First in line for invitations to participate in GDST panels and/or be quoted in GDST public statements</li> <li>Access to GDST communications staff support for company's own GDST-related communications and dissemination</li> </ul>
Other Partnership Rights	Will receive GDST newsletters, blogs, selected briefings, Annual Report		All outreach services offered to non-Partners at left. Needs-based discount consideration available Eligible for attendance and a "voting voice" in annual Dialogue sessions (e.g., on policy positions, modification of GDST standards)		
			Access to briefings and consultations by GDST committees and working groups	Eligible for full participation and possible leadership in GDST committees and working groups	<ul style="list-style-type: none"> <li>Eligible for nomination to GDST board</li> <li>Eligible to chair committees &amp; working groups</li> <li>Access to "Founders only" briefings and consultations</li> </ul>