# Production/Markets Partner Pricing, Criteria, and Benefits

**version 2022 -1**

<table>
<thead>
<tr>
<th>Non-Partner</th>
<th>Supporter</th>
<th>Endorser</th>
<th>Leader</th>
<th>Founder</th>
</tr>
</thead>
<tbody>
<tr>
<td>Free</td>
<td>$150</td>
<td>$1,000</td>
<td>$4,000</td>
<td>$9,000</td>
</tr>
<tr>
<td></td>
<td>(1 year x $150)</td>
<td>(1 year x $1000)</td>
<td>(2 years x $2,000)</td>
<td>(3 years x $3,000)</td>
</tr>
</tbody>
</table>

## Commitment

- No commitment
- Sign a statement supporting the GDST KDEs and digitization
- Sign the basic Adoption statement
- Sign the time-bound Adoption statement
- Show visible corporate policy or structural implementation step(s)
- Define and share implementation milestones with GDST
- Sign the time-bound Adoption statement
- Show visible corporate policy or structural implementation step(s)
- Define and share implementation milestones with GDST

## Implementation Products and Services

- Free access to GDST public materials, including: the GDST Standards, GDST training, GDST GitHub, Developer documents, Implementation Roadmap Tool Kit, and Supplier Onboarding Tool Kit (see more info in the GDST Resource Library).
- All benefits offered to non-Partners.
- 15% off for up to 4 Tool Tests during the period of the Partnership.
- 10% off for individualized consulting.
- A customized report after each test.
- “GDST Checked” logo usage for software version that passes the test.
- All benefits offered to non-Partners.
- 30% off for up to 14 Tool Tests during the period of the Partnership.
- 20% off for individualized consulting.
- A customized report after each test.
- “GDST Checked” logo usage for software version that passes the test.
- 45% off for up to 30 Tool Tests during the period of the Partnership.
- 30% off for individualized consulting.
- A customized report after each test.
- “GDST Checked” logo usage for software version that passes the test.

## GDST Logo Access

- None
- May display the GDST logo with level of Partnership for B-to-B messaging, subject to GDST logo use guidelines. Software solutions that successfully pass a GDST capability test may display the “GDST Interoperability” logo for one year for only the specific version of the software that passed.
- Top billing for company name and larger, more prominent logo listed as Founder on the GDST website and Partnership Roll.
- First in line for opportunities to be profiled in GDST communications,
- First in line for invitations to participate in GDST panels and/or be quoted in GDST public statements
- Access to GDST communications staff support for company’s own GDST-related communications and dissemination

## Other Recognition

- No Recognition by GDST or on the GDST Website
- Company name listed as a Supporter on the GDST website and Partnership Roll
- Company name listed as an Endorser on the GDST website and Partnership Roll (with logo displayed where appropriate)
- Company name and logo listed as a Leader on the GDST website and Partnership Roll, just below top tier
- Second in line for opportunities to be profiled in GDST communications,
- Second in line for invitations to participate in GDST panels and/or be quoted in GDST public statements
- Access to “Founders only” briefings and consultations

## Other Partnership Rights

- Will receive GDST newsletters, blogs, selected briefings, Annual Report
- Access to briefings and consultations by GDST committees and working groups
- Eligible for full participation and possible leadership in GDST committees and working groups
- Eligible for nomination to GDST board
- Eligible to chair committees & working groups
- Access to “Founders only” briefings and consultations

All outreach services offered to non-Partners at left. Needs-based discount consideration available
Eligible for attendance and a “voting voice” in annual Dialogue sessions (e.g., on policy positions, modification of GDST standards)